

CHRIS WILSON

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EXECUTIVE SUMMARY

Highly experienced, visionary, and self-motivating Director of Store Facilities/Construction with over 10 years of retail facilities/construction knowledge. Applied expertise in project planning, scheduling, purchasing, staffing, logistics, and supervision of retail facilities/construction environment. Consults with architects, planners, vendors, senior executives and general contractors to establish and adhere to company standards and requirements. Adapt at building and managing cohesive, productive teams to maximize results and achieve organizational goals.

AREAS OF EXPERTISE and SKILLS

- Detail Oriented
- Project Management
- Strategic Planning
- Leadership
- Customer Service
- Implementation/Execution

PROFESSIONAL EXPERIENCE

CHICO'S FAS, INC., Ft. Myers, FL **2008 – 2009**

Specialty retailer with over 15,000 employees under the brands CHICO'S, White House/Black Market, and Soma. Over 1,077 locations throughout the country, Puerto Rico, The Virgin Islands and Hawaii. Sales in excess of \$1.2B.

Director of Store Facilities (2008 – 2009)

Charged with upholding its design look and nationally recognizable appearance inside and out. Directed a staff of six associates supporting 1,077 retail locations. Procured vendor services and negotiated national contracts for carpet cleaning, HVAC, relamping, lighting, plumbing, environmental music, general repairs, carpentry, and electrical. Planned, budgeted, and coordinated small and large special projects for such diverse building improvements as carpet replacements, wood floor replacements, signage, lighting and display fixtures.

- Mentored Store Facilities associates, educating team members on construction of stores. Initiated educational opportunities to retail locations to clarify the field service management requirements of each brand concept.
- Reduced \$12M budget by 7% in one year by aggressively evaluating scheduled maintenance programs with brand leaders, renegotiated vendor pricing, and educating facilities associates while increasing new store count.
- Successfully oversaw the implementation of Service Channel, a web based Facilities Management program into the Facilities Department.

Director of Construction (2005 – 2008)

Directed three to six Project Managers administering the construction of new, relocation, expansion, and remodels throughout the country, Puerto Rico, Hawaii and The Virgin Islands. Developed and submitted construction conceptual budget estimates for executive management approval. Scrutinized project proposals to determine time frame, funding limitations, procedures for accomplishing project.

Director of Construction, continued...

Collaborated directly with Real Estate and Legal Departments on build out conflicts. Negotiated revisions, changes, and additions to contractual agreements with general contractors.

Conducted on site inspections. Counseled Project Managers to provide technical advice and to resolve difficulties. Partnered with construction team, planners, architects, vendors, and general contractors on construction related issues and resolutions. Participated in all upper management committee meetings requiring. Construction Department input.

- Effectively directed the construction build out of over 500 new, expansion, relocation, and remodel retail locations.
- Partnered in the successful team building in loyalty, dedication and commitment of team players.
- Evaluated projects in logical steps and budgeted time required to meet agreed upon deadlines.

Director of Construction, White House/Black Market (2004 – 2005)

Ensured all construction policies were accurate, thoroughly documented and consistently applied. Provided stable influence during period of organizational change. Established strategic plans for future success. Directed three Project Managers, enabling them to keep programs and projects running smoothly, successfully and within budget.

- Participated and provided construction insight contribution to new concept development team.
- Formulated construction procedures for the implementation of new concept.
- Standardized drawings for new concept design to provide architectural consistency.
- Promoted customer service communication to brand leaders.

Construction Manager/Senior Construction Manager (2002 – 2004)

White House/Black Market

Planned, organized, and directed tasks relative to the construction build out for brand model. Prepared and submitted budget and takeoff estimates from architectural drawings. Interacted with Landlord Representatives on the resolution of construction discrepancies.

- Effectively integrated the concept White House/Black Market into the Construction Department program.
- Partnered with architects, vendors, and suppliers on direction of brand integration.
- Managed all aspects from permitting through final construction walk through.

Manager of Store Facilities/Remodels (1999 – 2002)

Developed Store Facilities Department from ground up. Identified and established services required to provide field service management support to retail locations. Assembled service providers and negotiated service agreements. Composed scheduled services and presented to upper management for approvals.

- Conceived and implemented strategies and support functions for Facilities Department ensuring organization and growth.
- Established long and short-term goals for Facilities Department.
- Defined and executed remodel procedures and practices ensuring standards were adhered to.
- Managed the execution of remodel/expansion program for Construction Department.
- Established budgets from \$10K to \$350K for remodels/expansions for management approvals.

COMPUTER SKILLS

Microsoft Office Suite: MS Excel, MS Word, MS Outlook