

**JOHN BUETERGERDS**  
2300 IXORA AVE, SARASOTA, FL 34234  
Mobile: 941-894-4063 Ph/Fax: 941-365-4707  
j.buetergerds@yahoo.com

### **CAREER OBJECTIVE**

Recently, I have been working in Project Management, Estimating and Sales for a major structural contractor in Los Angeles. I have 25 years of experience in the building industry and a degree in construction management. Having relocated to Sarasota, I am now looking to work in a similar position in Florida or the Southern U.S.. I am open to working in a superintendent, assistant or junior position.

### **PROFESSIONAL HISTORY**

**SUPERIOR GUNITE – Lakeview Terrace, Los Angeles, California**                      **03/2002 – 08/2008**  
*Project Manager / Estimator*

Superior Gunitite is the industry leader in structural shotcrete engineering construction. They are a national specialty contractor working for other major contractors; national, state and municipal government agencies; publicly held and private corporations as well as individual entities.

The firm is a builder of Subterranean foundations for high rise towers; Structural retrofitting; Retaining walls, Highways, Bridge, dam and river channel construction; Municipal water facilities; Tunnel linings and silos; Culverts; Theme parks; Municipal Structures such as rail corridors, pools and stadiums.

My capacity was as a Project Manager and Estimator, managing smaller projects valued from \$15k to \$1mil for the firm, as well as working as support for the Senior Project Managers on larger projects.

- Responsible for winning new contracts and managing multiple construction projects concurrently. Heavy estimating and time sensitive bidding of light & heavy construction projects was the norm. This position required me to make detailed takes-offs from blueprints and interpret the data in order to make an accurate bid proposal in a timely manner.
- Working with various clients and building professionals on and off site was another requirement. I balanced the needs of my clients within the scope of work contracted, while overseeing that the superintendents and foremen working on my jobs completed the work as bid. This made solid computer, writing and verbal skills a necessity.
- My average total annual sales were approx. \$1.9 mil with an average profit margin of 40%.
- Many of my subcontracts were on new mixed-use commercial/residential buildings throughout the greater Los Angeles region.
- My projects came in on time and under budget with most exceeding estimated profit margins.
- My experience spans 25 years. I not only have experience as a project manager, estimator and salesman, but I also have first hand working knowledge of a variety of building trades and interior design work. Understanding how to build it from field experience is a huge asset.

### **EDUCATION**

Ventura College / Ventura, California / A.S. Degree Construction Management & Technologies  
Los Angeles Valley College / Valley Glenn, California / A.A. Degree German Language

### **TECHNICAL SKILLS**

Familiar with Microsoft Office Suite Excel, Word, etc., with some Autocad and Digitizer experience.

Abel to read, interpret and perform detailed take-offs from blueprints.

Dale Carnegie Sales Advantage Certification.

Licensed Class B-General Contractor in the State of California from 04/1997 to 04/2008.